

TechMD - Endicott

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We have prepared a quote for you

Water Tower Sonicwall

QUOTE # 039860 V1

PREPARED FOR

Village of Skaneateles

PREPARED BY

Thomas Lesnau

Statement of Work

This Statement of Work ("SOW") is governed under the Master Service Agreement (the "Agreement") between **Integrated Computer Solutions of Vestal, LLC (DBA TechMD)**, and the client whose name and authorized signatory appear in the signature block of this SOW ("**Client**"), below. Capitalized terms in this SOW will have the same meaning as those in the Agreement, unless otherwise indicated below.

Our Proposed Solution

Objectives

Village of Skaneateles needs to replace aged Cisco device at the water tower location and maintain vendor access to their equipment

Statement of Work

- Replace old Cisco firewall at water tower location
 - No S2S VPN
 - No SSL (Remote Access) VPN
- Work with vendor (Xylem) to provide port forwarding for their monitoring access

Assumptions

- **This scope is for SonicWall installation and configuration only. It does not include any network cable run changes, etc. – any additional cabling needed including fiber and optics would be quoted separately**
- **No Remote Access (SSL) VPN needed to this location**
- **No Site-to-Site (S2S) VPN tunnels needed to this location**
- **Downtime windows will be scheduled in communication with primary client technical contact**
- **Client point of contact will be responsible for all communications to end users, including project notifications and distribution of instructions**
- Remote administrative access will be provided to the onsite environment
- Includes after-hour work as needed

Important Information

Client Responsibilities

TechMD is solely responsible for items listed in the Statement of Work section of this proposal. Any additional requests not listed in the Statement of Work section will incur a change of scope and may require additional charges. Items listed below are considered prerequisites to TechMD performing the tasks associated with this project. This information is provided as a point of reference and does not necessarily constitute a complete list of all client requirements.

- Client will provide adequate onsite work space, as needed.
- Client-provided equipment will be in working condition and free of issues, errors, or defects.
- Client-provided equipment to be used will meet or exceed all minimum specifications.
- Client will provide all required software licenses, media, and active software vendor support for products not being purchased from TechMD.
- Client will provide complete administrator-level access to all devices throughout the course of this project, including but not limited to: Servers, Workstations, Switches, Firewalls, etc.
- Client will provide remote-access capabilities to TechMD throughout the course of this project, as requested.
- If physical modifications to a facility are required, such as mounting brackets for wireless access points, affixing racks to structure or the like, the Client will be responsible for such physical mounting or modifications.

Change Orders

Should additional services be required as a result of or adjunct to this project it will be considered a Change Order and may result in additional time and/or charges. A Change Order agreement detailing the changes, work to be performed, and applicable costs will need to be approved by both parties in order to proceed.

Next Steps

The Client should review this proposal in detail and discuss any questions or concerns they may have with their TechMD Account Representative. Following review of and any necessary revisions to this proposal, the Client should approve this proposal through the Order Porter link provided in the original email.

Within 1-2 business days of approving this proposal, the Client will be contacted by TechMD's Project Management team to review the basic parameters of the project and establish preliminary details such as contact information and Estimated Timelines.

Estimated Timeline

Estimated Timelines will be determined during the initial Kick-off call between the Client and TechMD's Project Management team. Estimated Timelines are determined based on both parties' availability and any third party involvement. Timelines may include billable milestones


Any critical timeline constraints should be brought to attention prior to project approval.

Billing Terms

This Agreement is subject to milestone-based progress billing for professional services. TechMD will invoice the Customer at the end of each month for services provided to the Customer during that month regardless of the completion status.

TechMD will invoice Customers for all product hardware and software as soon it is received, in full or in part. A product is considered to be received once it has been delivered to an TechMD location for preparation and staging or delivered directly to a customer location. Products will be nonrefundable once the applicable purchase order is placed in TechMD's queue for delivery.

Products

Description	Price	Qty	Ext. Price
SonicWall TZ270 Network Security/Firewall Appliance - 8 Port - 10/100/1000Base-T - Gigabit Ethernet - DES, 3DES, MD5, SHA-1, AES (128-bit), AES (192-bit), AES (256-bit) - 8 x RJ-45 - 2 Year Secure Upgrade Plus Advanced Edition - Desktop, Rack-mountable - 	\$888.00	1	\$888.00
Subtotal:			\$888.00

Services

Description	Price	Qty	Ext. Price
Professional Services Fixed Fee Fixed Fee Labor for IT Projects	\$1,750.00	1	\$1,750.00
Subtotal:			\$1,750.00

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Quote Information:
Quote #: 039860
 Version: 1
 Delivery Date: 09/27/2023
 Expiration Date: 10/27/2023

Quote Summary

Description	Amount
Products	\$888.00
Services	\$1,750.00
Subtotal:	\$2,638.00
Shipping:	\$15.00
Total:	\$2,653.00

Payment Options

Description	Payments	Interval	Amount
Leasing or NET Terms			
TechMD NET Terms	1	One-Time	\$2,653.00

This Agreement is subject to milestone-based progress billing for professional services. ICS will invoice the Customer at the end of each month for services provided to the Customer during that month regardless of the completion status.

ICS will invoice Customers for all product hardware and software as soon it is received, in full or in part. A product is considered to be received once it has been delivered to an ICS location for preparation and staging or delivered directly to a customer location. Products will be nonrefundable once the applicable purchase order is placed in ICS's queue for delivery.

TechMD - Endicott

Village of Skaneateles

Signature: Thomas Lesnau

Signature: _____

Name: Thomas Lesnau

Name: Laurie Walter

Title: Technical Account Manager

Date: _____

Date: 09/27/2023